9,908 ticketed attendees

flynnspace

169,402 ticketed attendees

305 performances

BURLINGTON DISCOVER JAZZ FESTIVAL

9,908 ticketed attendees
With the support of key funders who share our commitment to equity and access to the arts, we engaged in planning conversations and off-site collaboration with the dedicated and creative staff of the King Street Community Center, the Boys & Girls Club, the Vermont Adult Learning Center, and the Integrated Arts Academy.
student matinees

31,920 total tickets

166 homeschool families

178 schools

SINCE 2016

35% ↑ subsidized tickets

155 classes, camps, workshops and performance programs

education

1,500 students

FY16 6,125
FY17 7,172
FY18 8,253

FY14 $16,480
FY15 $18,505
FY16 $27,147

166 homeschool families

31,920 total tickets

178 schools

35% ↑ subsidized tickets

155 classes, camps, workshops and performance programs

education

1,500 students
THE EVERYBODY BELONGS fund, in honor of the Flynn’s executive director and CEO, John Killacky, raised $2.6 million and ensures that the Flynn remains a world-class performing arts and education center enriching the lives of our children, grandchildren, and the entire community well into the future. Access and inclusion were priorities during John’s tenure, and he passionately went about expanding programs to serve both artists and audiences with disabilities, including sensory-friendly drumming for children with Autism Spectrum Disorder, and a thriving Movement for Parkinson’s class. Off-site, John furthered Flynn collaborations with the Integrated Arts Academy, Boys and Girls Club, and King Street Center to better serve New Americans and other underserved communities.
**STATEMENT OF ACTIVITIES**

Where It Came From & Where It Went

<table>
<thead>
<tr>
<th>OPERATING 1</th>
<th>OP%</th>
<th>ENDOWMENT 2</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Support and contributions 2 &amp; 3</td>
<td>$2,600,000</td>
<td>36.8%</td>
<td>$435,000</td>
</tr>
<tr>
<td>Earned revenue 4</td>
<td>4,465,000</td>
<td>63.2%</td>
<td>34,500</td>
</tr>
<tr>
<td><strong>Total support and earned revenue</strong></td>
<td>7,065,000</td>
<td>100.0%</td>
<td><strong>469,500</strong></td>
</tr>
</tbody>
</table>

**EXPENSES**

(see graph below)

| Programs and services | 5,683,800 | 77.2% | $7,361,400 | 7,361,400 |
| Administration and special projects 5 | 1,060,100 | 14.4% | 1,060,100 | 1,060,100 |
| Fundraising 6 | 617,500 | 8.4% | - | 617,500 |
| **Total expenses, excluding depreciation** | 7,361,400 | 100.0% | **-** | **7,361,400** |

Change in unrestricted net assets, before depreciation and transfers

- Depreciation expense 7
  - (400,800)

- Transfers from endowment 8
  - (458,400)

Change in unrestricted net assets, after transfers

- (238,800)

**STATEMENT OF FINANCIAL POSITION**

What We Own and What We Owe

<table>
<thead>
<tr>
<th>OPERATING 1</th>
<th>ENDOWMENT 2</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current assets</td>
<td>$3,293,100</td>
<td>$10,600</td>
</tr>
<tr>
<td>Contributions and grants receivable</td>
<td>1,027,200</td>
<td>268,100</td>
</tr>
<tr>
<td>Property and equipment</td>
<td>6,241,200</td>
<td>-</td>
</tr>
<tr>
<td>Investments</td>
<td>1,206,700</td>
<td>10,331,100</td>
</tr>
<tr>
<td>Beneficial interest in assets held by others</td>
<td>-</td>
<td>491,200</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>11,768,200</td>
<td>11,101,000</td>
</tr>
</tbody>
</table>

LIABILITIES and NET ASSETS

<table>
<thead>
<tr>
<th>LIABILITIES</th>
<th>ENDOWMENT 2</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current liabilities</td>
<td>1,473,100</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td>1,473,100</td>
<td>-</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NET ASSETS</th>
<th>ENDOWMENT 2</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted net assets</td>
<td>7,939,800</td>
<td>427,400</td>
</tr>
<tr>
<td>Temporarily restricted net assets</td>
<td>2,132,900</td>
<td>3,329,500</td>
</tr>
<tr>
<td>Permanently restricted net assets</td>
<td>222,400</td>
<td>7,566,500</td>
</tr>
<tr>
<td><strong>Total net assets</strong></td>
<td>10,295,100</td>
<td>11,101,000</td>
</tr>
</tbody>
</table>

| Total liabilities and net assets | **$11,768,200** | **$11,101,000** | **$22,869,200** |

**OPERATING RESULTS**

Revenue

- Support and contributions 2 & 3: 36.8%
- Programs and services: 77.2%
- Fundraising 6: 8.4%

- Earned revenue 4: 63.2%

- Total: 100.0%

Expenses

- Administration and special projects 5: 14.4%

- Total: 100.0%

Footnotes:
1. Includes the Discover Jazz Festival.
2. Endowment consists of contributions by individuals, corporations, and family foundations held by the Flynn and the Vermont Community Foundation in support of programming and operations.
3. Includes temporarily restricted support released from restrictions during the year.
4. Includes realized and unrealized gains (losses) on investments.
5. Includes CEO search and transition.
6. Includes Special Events expense of $159,200.
7. Includes realized and unrealized gains (losses) on investments.
8. Transfers were made from endowment to support programming and operations. Distributions were made in accordance with the spending policy as established in the Flynn Center’s Investment Policy Statement.

Cover photos: Wynton Marsalis by Joe Martinez, Claire Cunningham and Jess Cortis by Sven Hagolani; Cabrini by Joan Marcus; p2-3: Urban Bush Women by Hayim Heron, Sara Juli by Grant Halverson; Dianne Reeves by Jerris Madison; p4-5: students under marquee and school bus by Frédéric Silberman, Movement for Parkinsons by Addison Zinner; p6: Over the Edge by Stephen Mease.

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  - Thomas S. Leavitt, Treasurer

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  - Hal Colston
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  - Justin M. Heilenbach
  - Greg Kelly
  - Joel Klein
  - Fred “Chico” Lager
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- Katharine & Charles Tipper

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